Pre-Conference
New Orleans, Louisiana
March 6, 2005

Program Chair: Dani Porter
Director of Development, University Library
University of Nevada, Las Vegas

9:00 am  Continental Breakfast
9:30 am  University Library Development: A Unique Animal
         MJ Miller, University of Nevada, Las Vegas
10:45 am  External Library Relations: Working with Your University Cousins
          Dwain Teague, University of Central Florida
12:00 pm  Lunch
1:00 pm  Donor Relationships: Tales from Two Tradesmen
          Chantel Dunham, University of Georgia
          Sam Huang, University of Arizona
2:30 pm  Break
2:45 pm  Donor Cultivation, Solicitation and Stewardship: Best Practices
          Harrie Hughes, Northwestern University